```
Set
        Items
                Description
S1
                AU=(MARCIAL W? OR MARCIAL, W?)
S2
       160627
                 (EQUITY OR CREDIT) (1N) LINE? ? OR HELOC OR LOC
$3
      3267046
                TRACK? OR TRACE? OR TRACING OR MONITOR?
S4
     15563623
                BORROWER? OR CONSUMER? OR CUSTOMER? OR CLIENT? OR BUYER? OR
              PURCHASER? OR USER? OR PEOPLE OR SHOPPER? OR PARTY OR PERSON?
S5
      5767692
                DATA()(BASE? OR FILE? OR MINE? OR BANK?) OR DATABASE? OR D-
             ATAFILE? OR DATAMIN? OR DATABANK? OR STORAGE OR DB OR RECORD?
              ? OR SERVER OR CENTRAL() FILE
S6
                BANK? ? OR FINANCIAL()INSTITUTION? OR S(1W)L OR SAVINGS(1W-
             )LOAN? ? OR LENDER? ?
S7
      2918411
                JOURNAL? OR LEDGER? ? OR BOOK() KEEP? OR HISTORY OR INTERES-
             T()RATE? ?
          383
S8
                S2(5N)S3
S9
          232
                S8(S)(S4 OR S6)
S10
           48
                S9(30N)(S5 OR S7)
S11
           63
                S8 (30N) (S5 OR S7)
        73572
S12
                S2(25N)(S4 OR S6)
S13
         7064
                S12(S)(S5 OR S7)
S14
         1516
                S13(25N) (PAY???? OR REPAY???? OR PAID)
S15
           48
                S14(10N)S3
S16
          116
                S10 OR S11 OR S15
S17
           89
                S16 NOT PY>2000
S18
           83
                S17 NOT PD=20000801:20040712
S19
           RD (unique items)
File
       9:Business & Industry(R) Jul/1994-2004/Jul 09
         (c) 2004 The Gale Group
File
      15:ABI/Inform(R) 1971-2004/Jun 27
         (c) 2004 ProQuest Info&Learning
     16:Gale Group PROMT(R) 1990-2004/Jul 07
File
         (c) 2004 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2004/Jul 07
         (c) 2004 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
File 275: Gale Group Computer DB(TM) 1983-2004/Jul 08
         (c) 2004 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2004/Jul 06
         (c) 2004 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2004/Jul 07
         (c) 2004 The Gale Group
```

19/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2845390 Supplier Number: 02845390 (USE FORMAT 7 OR 9 FOR FULLTEXT) Prudential, Citi Mortgage Vets Lending Again

(Nexstar Financial is an Internet mortgage firm that opened for business in June, 2000; chairman is Marvin I Moskowitz and Richard G Thornberry, formerly of Prudential Home Mortgage and Citicorp Mortgage)

American Banker, v 165, n 127, p 1

July 05, 2000

DOCUMENT TYPE: Newspaper ISSN: 0002-7561 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1017

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...got a strong management team that has a lot of experience and a successful track <code>record</code> in the mortgage banking industry," said Kevin M. McCann, managing director at Deutsche <code>Bank</code>, which is the lead <code>bank</code> in Nexstar's syndicated warehouse <code>line</code> of <code>credit</code>.

That **track record** includes a tenure at the Prudential unit, which was sold to Norwest Mortgage in 1995...

19/3,K/2 (Item 2 from file: 9)

DIALOG(R) File 9:Business & Industry(R) (c) 2004 The Gale Group. All rts. reserv.

2285734 Supplier Number: 02285734 (USE FORMAT 7 OR 9 FOR FULLTEXT)

What's Tipping The Bad-Debt Price Scales?

(US charged-off debt sales are predicted at \$19 bil in 1998, vs \$17 bil in 1997; Commercial Financial Services is the chargeoff leader)

Collections & Credit Risk, v 3, n 10, p 34+

October 1998

DOCUMENT TYPE: Journal; Cover Story; Industry Overview ISSN: 0192-1541 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2961

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...typically have the lowest cost of money. In large part because of a seven-year track record of profitability, Creditrust currently pays 6.43% on its securitization, or 98 basis points above the two-year U.S. Treasury Bill rate. "Our line of credit is even lower: 60 basis points over LIBOR (London Inter- Bank Overnight Rate)," says Rensin.

With the market for bad-debt headed toward \$20 billion in...

19/3,K/3 (Item 3 from file: 9)

DIALOG(R) File 9: Business & Industry(R) (c) 2004 The Gale Group. All rts. reserv.

2046167 Supplier Number: 02046167 (USE FORMAT 7 OR 9 FOR FULLTEXT) Intertainment has line on \$60 million in credit

(Intertainment Licensing has secured a revolving credit line worth DM100 mil from Bayerischer Vereinsbank)

Hollywood Reporter, v CCCL, n 36, p 10+

January 06, 1998

DOCUMENT TYPE: Journal ISSN: 0018-3660 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 260

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...in his first co-production deal with a few weeks.

Baeres added that the substantial **credit** line was granted based on "our **track** record . This is a lot of trust the **bank** is putting in us."

Vereinsbank officials confirmed the bank's involvement with Intertainment regarding the...

19/3,K/4 (Item 4 from file: 9)

DIALOG(R) File 9: Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

1890728 Supplier Number: 01890728 (USE FORMAT 7 OR 9 FOR FULLTEXT)

NCR Implements New Generation Banking System

(NCR Hong Kong has implemented the open systems-based retail banking system for Liu Chong Hing Bank)

Newsbytes News Network, p N/A

July 14, 1997

DOCUMENT TYPE: Journal ISSN: 0983-1592 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 175

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...software -- provides staff at the bank's 32 branches with a comprehensive profile of every **customer** 's business with the **bank**. This includes information on the type and the number of accounts each **customer** holds, **line** of **credit**, **payment history**, assets and other relevant information that would help **bank** staff answer queries immediately, **track** the status of applications or make recommendations to the **customer**.

Hosted on mainframe-class hardware, based on Intel Pentium processors and running Unix and a...

19/3,K/5 (Item 5 from file: 9)

DIALOG(R) File 9: Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

1812809 Supplier Number: 01812809 (USE FORMAT 7 OR 9 FOR FULLTEXT) Credit Online coming from TDFC

(Transamerica Distribution Finance Corp to roll out online loan application, designed to give VARs electronic approval of their loan applications in less than 15 seconds)

Computer Reseller News, p 24

April 28, 1997

DOCUMENT TYPE: Journal ISSN: 0893-8377 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 270

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...business development. The new credit approval system works by automatically accessing a VAR's credit **history** from a variety of credit bureaus, all tasks that previously were done manually, Dobson said.

The new system also will automatically **monitor** and adjust VAR's **credit line** based on its payment **history** and changing financial conditions. Credit Online initially will be offered on a direct-dial basis...

19/3,K/6 (Item 6 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

1772572 Supplier Number: 01772572 (USE FORMAT 7 OR 9 FOR FULLTEXT)

A First In HK Open Systems Banking

(NCR Hong Kong successfully installed a turnkey open systems based retail banking system for Liu Chong Hing Bank Ltd)

Newsbytes News Network, p N/A

March 18, 1997

DOCUMENT TYPE: Journal ISSN: 0983-1592 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 182

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...tellers at 32 branches, with a comprehensive profile of every customer's business with the **bank**. This includes information on the type and number of account each **customer** holds -- regardless of the branch where it was opened -- **line** of **credit**, **payment history**, assets and other relevant information that helps **bank** staff to answer questions immediately, **track** the status of applications or make recommendations to sell additional products to the customer. Overall...

19/3,K/7 (Item 7 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

1701829 Supplier Number: 01701829

CMC TO GET \$2-M WORLD BANK ORDER FOR NEW SOFTWARE

(CMC is expected to win the \$2 mil World Bank order for banking solution software; it will supply Total Concept System 4 to 2 Polish banks)

Financial Express, p 11

December 04, 1996

DOCUMENT TYPE: Business Newspaper ISSN: 0015-2005 (India)

LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

CMC is likely to bag the \$2 million World Bank order for supplying a banking solution software, Total Concept System 4 (TC4). It will supply TC4 to 2 Polish banks. TC4 has a central core system which has the database and the application programmes and the branch delivery stems. The branches in turn communicate with...

19/3,K/8 (Item 8 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

1538672 Supplier Number: 01538672 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Credit Card Offers Up, Takers Down

(Credit card offers in 1995 rose to a record high of 2.7 bil, but consur

(Credit card offers in 1995 rose to a record high of 2.7 bil, but consumer response rates dropped to a low of 1.4%)

Research Alert, v 14, n 12, p 8

June 21, 1996

DOCUMENT TYPE: Newsletter ISSN: 0739-358X (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 156

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

Credit Card offers in 1995 rose to a **record** high of 2.7 billion, while the **consumers** response rate dropped to a low of 1.4%, says Behavioral Analysis Inc.'s Mail...

...increase in the number of offers, reports BAI. Shifting patterns of response to offers include: **consumer** price sensitivity shifted away from credit card fees to the **interest** rates charged on revolving balances; households receiving more offers responded at a rate similar to households ...

19/3,K/9 (Item 9 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

1102835 Supplier Number: 01102835 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ANALYST SAYS HOUSTON-BASED FACTORING COMPANY MAY SEE STOCK MULTIPLY
(KBK Capital tries to do its very best to be invisible to customer's customer base; does not want to disrupt clients' relationships with customers)

Houston Chronicle , p N/A

January 09, 1995

DOCUMENT TYPE: Regional Newspaper (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 531

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...growth phase or in strategic reorganization," McGee said.

While a potential client's business experience, track record and financial health are important to KBK, the firm's customers and their payment records are more important, he said.

"If you have good, strong orders from a **customer** base, you can get a \$3 million **line** of **credit** from KBK," McGee said.

KBK also looks at how much of a business owner's...

19/3,K/10 (Item 1 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

02297874 98424761

Capitalist promotion meets communist regulation: Advertising agencies and the media in China

Everett, Andre M; Wong, Yim-Yu

Business Forum v24n3/4 PP: 45-49 Summer 1999 ISSN: 0733-2408 JRNL CODE: LAB

WORD COUNT: 3275

...TEXT: cyberexp.com/cnpaper/09/97/10/03/ 140003.htm lin Chinese, October 3.

- 5 BBC Monitoring Media, (1998, loc .cit.
- 6 Ha, L., (1996), "Concerns About Advertising Practices in a Developing Country: An Examination of China's New Advertising Regulations," International Journal of Advertising, 15, 91-102.
- 7 Marshallsea, T., (1997, "China Bans Foreign Ownership of TV...
- ... Slam Deceptive Adverts," China Daily, North American edition, New York, February 1, 3.
- 9 BBC Monitoring Media, (1998), loc .cit.
- 10 Liang, K. & Jacobs, L., 11994), "China's Advertising Agencies: Problems and Relations," International Journal of Advertising, 13, 205-215.
- 11 BBC Monitoring Media, (1998), loc .cit.
- 12 Asian Wall Street Journal , (2000). "China Reports 11.4% Decline in Foreign Direct Investment," New York, January 28.

13...

19/3,K/11 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01471254 01-22242

The "goods," the "bads" and those ugly bankruptcies

Alvarez, Susan

Credit World v85n6 PP: 21-23 Jul/Aug 1997

ISSN: 0011-1074 JRNL CODE: CW

WORD COUNT: 1026

... TEXT: a matrix of new applicant scores and bankruptcy scores, the risk associated with soliciting new customers is minimized. The matrix provides lenders with the necessary information to establish risk-based pricing. As a result, lenders can alter credit lines and interest rates based on the perceived risk levels of applicants.

Monitor existing customers ' behavior. Using bankruptcy models in conjunction with a behavioral model allows creditors to monitor customers' overall payment patterns and how they pay other creditors. This is extremely important since a consumer may be current with one lender

19/3,K/12 (Item 3 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01272076 99-21472

The fraud prevention jackpot

Luizzo, Anthony J; Luizzo, Frank A; Van Nostrand, George; Luizzo, Philip F Security Management v40n8 PP: 70-75 Aug 1996

ISSN: 0145-9406 JRNL CODE: SEM

WORD COUNT: 3744

...TEXT: the handling of patron activity at the cashier windows. All of these provide a visual record in case of later investigation.

Tracking. Some casinos have successfully implemented electronic tracking of high rollers and their credit lines via computers in the pits and the cage linked to a centralized database. Part of the job of floor people is to introduce themselves to patrons making large wagers and to get a name and other information such as their hotel. The floor person then goes to one of the casino pits and creates a file on the player. The floor person updates the player's file whenever he or she visits that gaming area, making notations on how long the patron played and whether he or she won or lost.

records are created and maintained primarily to provide the casino with a record of its best...

19/3,K/13 (Item 4 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01152804 98-02199

Family values

Cooper, Marc

Worldbusiness vln4 PP: 22-28 Nov/Dec 1995

ISSN: 1081-5724 JRNL CODE: WORB

WORD COUNT: 4434

...TEXT: year to \$114 million in tune with a 30 percent increase in revenues. Wynn's track record and formidable credit line will allow him not only to build his proposed Bellagio resort in Las Vegas but...

19/3,K/14 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01139056 97-88450

How to spot teaser rates that will really save you money

Stark, Ellen

Money v25n1 PP: 33-37 Jan 1996 ISSN: 0149-4953 JRNL CODE: MON

WORD COUNT: 1127

...TEXT: no fee; 800-347-7887).

* Home-equity lines of credit. About 25% of home-equity lenders now offer

introductory interest rates on home-equity lines of credit (HELs), according to mortgage trackers HSH Associates, up from 19% just six months ago. The average HEL rate stands about...

19/3,K/15 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00754930 94-04322

Time management can boost white-collar productivity

Singhvi, Suren S

National Productivity Review v12n4 PP: 463-469 Autumn 1993

ISSN: 0277-8556 JRNL CODE: NLP

WORD COUNT: 1875

...TEXT: time and included investment banking relationships, debt management, lease financing and analysis, credit rating presentations, interest rate management, and arranging intermediate or long-term financing.

4. International finance took about 7 percent of total time and included the negotiation of letters of credit fees with **banks**, arranging and monitoring a line of credit to support such financing, and arranging foreign currency...

19/3,K/16 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00655542 93-04763

Billing Systems

Mishkoff, Hank

Cellular Business v9n12 PP: 24-30, 88 Nov 1992

ISSN: 0741-6520 JRNL CODE: CLB

WORD COUNT: 5866

...TEXT: CBill as a "billing and accounts receivable system." CBill's features include: Sales leads and Tracking, including an on-line credit bureau interface; Customer Accounts, with complete payment, invoice and status change history; Activation Records /Electronic Serial Numbers, which maintains a history of each mobile number; Account Posting, which handles manual transaction journals and batch-processed lockbox entries; Invoice Processing, with what the company calls the "proven ability...

19/3,K/17 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00597758 92-12931

The Sturdy House that Kaufman & Broad Built

Kerwin, Kathleen

Business Week n3252 (Industrial/Technology Edition) PP: 122 Feb 17, 1992 ISSN: 0739-8395 JRNL CODE: BWE

...ABSTRACT: of K&B's success stems from ready cash. The company relies on long-standing bank lines of credit, aided by its solid track

record and clean balance sheet. Debt is just 60% of total capital,
compared with the 68...

19/3,K/18 (Item 9 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00589713 92-04886

Credit Card Promotions Prove Successful for Eaton Financial

Gilbert, Nathaniel

Marketing News v26n1 PP: 9 Jan 6, 1992

ISSN: 0025-3790 JRNL CODE: MNW

WORD COUNT: 679

...TEXT: with one of the most creative promotional campaigns in the industry. Although all of its **customers** and vendors have not jumped aboard the Eaton Express, the concept has put the company on the fast **track**.

The Eaton Express is a **line** of **credit** given to business **customers** with good **payment records** at EFC and AT&T Credit, both subsidiaries of AT&T Capital Corp.

AT&T...

19/3,K/19 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00384611 88-01444

New Business Lending Tools

Friedman, Rick

United States Banker v98n12 PP: 72-75 Dec 1987

ISSN: 0148-8848 JRNL CODE: USI

...ABSTRACT: mid-size banks and thrifts. The system provides online support for rate schedules, day counts, repayment plans, general ledger, and loan officer/branch/division/multiple institution tracking. The Loan Administrator from Precision Software Corp. (Williamsburg, Virginia) can be used for installment, line of credit, construction, home equity, mortgage loans, and commercial loans. Automation has developed so quickly that banks are a little overwhelmed by it. The next step after acquiring these systems will be...

19/3,K/20 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00371454 87-30288

Automating Loan Operations Procedures (Part 1)

Matz, Leonard

Bank Administration v63n8 PP: 16-17 Aug 1987

ISSN: 0024-9823 JRNL CODE: BAD

...ABSTRACT: expirations of financing statements and insurance policies are natural candidates for tickler system automation. A **database** management program can monitor documentation exceptions. Reminder letters can be

generated automatically by the tickler system. Automated document preparation can reduce the volume of document exceptions. Microcomputer programs can monitor advance formulas for lines of credit . Spreadsheet, project-management, and database -management programs can provide construction loan monitoring. Computer-stored information can identify cross-selling opportunities...

19/3,K/21 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07535994 Supplier Number: 63179664 (USE FORMAT 7 FOR FULLTEXT)

SS&C Rolls Out LMS 2000 Version 3.0; Web-Enabled Application with Enhanced Business Functionality.

Business Wire, p2614

July 6, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 867

also enhances the existing Extended Stored Image capability and Document Tracking capability to further allow users to store relevant text and images to each record in the loan database. The goal of this new feature is to put data at our users ' fingertips and make the end user more productive. Another new feature, designed for franchise lending, is the Syndication facility that allows...

19/3,K/22 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07532015 Supplier Number: 63133554 (USE FORMAT 7 FOR FULLTEXT)
Prudential, Citi Mortgage Vets Lending Again.(Brief Article)

Hochstein, By Marc

American Banker, v165, n127, p1

July 5, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 1048

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...got a strong management team that has a lot of experience and a successful track <code>record</code> in the mortgage banking industry," said Kevin M. McCann, managing director at Deutsche <code>Bank</code>, which is the lead <code>bank</code> in Nexstar's syndicated warehouse <code>line</code> of <code>credit</code>. That <code>track record</code> includes a tenure at the Prudential unit, which was sold to Norwest Mortgage in 1995...

19/3,K/23 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07450095 Supplier Number: 62653470 (USE FORMAT 7 FOR FULLTEXT) Electronic Commerce: Fair, Isaac to Tell People Their Credit Scores. Souccar, By Miriam Kreinin

American Banker, v165, n111, p15

June 9, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 753

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...of its scores on its Web site. The most important factor is the customer's payment "track record," which makes up 35% of the score. A couple of reasonably late payments however, will not damage the track record. Next, Fair, Isaac looks at the amount owed on other accounts, which makes up 30...

19/3,K/24 (Item 4 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07072171 Supplier Number: 59610337 (USE FORMAT 7 FOR FULLTEXT)
Onyx Acceptance Corporation To Bring Loan Servicing And Collections In
House, Using Daybreak--The Big Picture.

Business Wire, p0414

Feb 22, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 491

... built on Oracle(R) Relational Database Management Systems, offering scalable, user-configurable environments with Open **Database** Connectivity (ODBC) solutions. It is available in Web-enabled and client/ **server** versions.

;;;;Specifically, Daybreak can help Onyx:

-- Monitor and maintain payment

information and other account activities;

-- Monitor

delinquent accounts and notify personnel when follow-up is required; and

-- Track costs of repossession...

19/3,K/25 (Item 5 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

06182439 Supplier Number: 54062010 (USE FORMAT 7 FOR FULLTEXT)

ConneXt Announces ConsumerLinX, a Comprehensive and Flexible Customer Information System for the Deregulating Energy Market.

Business Wire, p0116

March 10, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1094

... full support for advanced requirements such as complex rate structures, new product introduction, marketing campaign **tracking**, and extensive per product **line credit** rules.

"ConsumerLinX is a highly flexible, scalable client/ server solution

that allows utilities to cost effectively meet the challenges of deregulation. It can be...

19/3,K/26 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05548183 Supplier Number: 48409178 (USE FORMAT 7 FOR FULLTEXT)

Intek Information, Inc. Launches TelWeb 2.0 Call Center Management

Software; Internet-based System Provides Automation for Call Centers of
The Future

PR Newswire, p406LAM059

April 6, 1998

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 680

... and fulfillment system that is accessible from any call center workstation. Functions include a sophisticated database module, user training, inbound and outbound data management, customized scripting, detailed reporting and campaign analysis. Business functions include order processing, on-line credit validation, inventory tracking, shipping information, return merchandise authorization (RMA), cross product referencing and pricing.

The system integrates with...

19/3,K/27 (Item 7 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05412280 Supplier Number: 48211425 (USE FORMAT 7 FOR FULLTEXT)

Intertainment has line on \$60 million in credit

Hansen, Eric

Hollywood Reporter, p10

Jan 6, 1998

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 258

... lock in his first co-production deal with a fewweeks.

Baeres added that the substantial credit line was gran

Baeres added that the substantial **credit line** was granted based on 'our **track record**. This is a lot of trust the **bank** is putting in us.' Vereinsbank officials confirmed the bank's involvement with

Intertainment regarding the...

19/3,K/28 (Item 8 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05132769 Supplier Number: 47835386 (USE FORMAT 7 FOR FULLTEXT)

NCR Implements New Generation Banking System 07/14/97

Newsbytes, pN/A

July 14, 1997

Language: English Record Type: Fulltext

Document Type: Newswire; General Trade

Word Count: 178

... software -- provides staff at the bank's 32 branches with a comprehensive profile of every customer 's business with the bank. This includes information on the type and the number of accounts each customer holds, line of credit, payment history, assets and other relevant information that would help bank staff answer queries immediately, track the status of applications or make recommendations to the customer.

Hosted on mainframe-class hardware, based on Intel Pentium processors and running Unix and a...

19/3,K/29 (Item 9 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

04991682 Supplier Number: 47331886 (USE FORMAT 7 FOR FULLTEXT)

Credit Online coming from TDFC

Zarley, Craig

Computer Reseller News, p24

April 28, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 266

... business development. The new credit approval system works by automatically accessing a VAR's credit **history** from a variety of credit bureaus, all tasks that previously were done manually, Dobson said.

The new system also will automatically **monitor** and adjust VAR's **credit line** based on its payment **history** and changing financial conditions.

Credit Online initially will be offered on a direct-dial basis...

19/3,K/30 (Item 10 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

04911727 Supplier Number: 47221530 (USE FORMAT 7 FOR FULLTEXT)

A First In HK Open Systems Banking 03/18/97

Newsbytes, pN/A

March 18, 1997

Language: English Record Type: Fulltext

Document Type: Newswire; General Trade

Word Count: 180

... tellers at 32 branches, with a comprehensive profile of every customer's business with the <code>bank</code> . This includes information on the type and number of account each <code>customer</code> holds -- regardless of the branch where it was opened -- <code>line</code> of <code>credit</code>, <code>payment</code> history, assets and other relevant information that helps <code>bank</code> staff to answer questions immediately, <code>track</code> the status of applications or make recommendations to sell additional products to the customer.

Overall...

19/3,K/31 (Item 11 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

04418303 Supplier Number: 46482612 (USE FORMAT 7 FOR FULLTEXT)

NOTICES: Credit Card Offers Up, Takers Down

Research Alert, v14, n12, pN/A

June 21, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 159

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Credit card offers in 1995 rose to a **record** high of 2.7 billion, while the **consumer** response rate dropped to a low of 1.4%, says Behaviorial Analysis Inc.'s Mail...

...increase in the number of offers, reports BAI. Shifting patterns of response to offers include: **consumer** price sensitivity shifted away form credit card fees to the **interest** rates charged on revolving balances; households receiving more offers responded at a rate similar to households

19/3,K/32 (Item 12 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

04265136 Supplier Number: 46247884 (USE FORMAT 7 FOR FULLTEXT)

Clickshare adopts pay-as-you-surf plan

PC Week, p116 March 25, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Tabloid; General Trade

Word Count: 205

The Williamstown, Mass., startup's Access and Payment System uses a "digital calling card" process in which users establish a line of credit with the site simply by phoning the publisher. Clickshare's Web server application is then initiated when a user re-enters a site.

The system keeps **track** of a user's activity on the site, with each page having its own price...

19/3,K/33 (Item 13 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

02429854 Supplier Number: 43200861 Biggest-Ever Merger Of Mutual Funds

San Francisco Chronicle (CA), pB1

August 1, 1992

Language: English Record Type: Abstract

Document Type: Newspaper; Trade

ABSTRACT:

...come on the market very often. He's got what we don't--a broad line of equity products, a fantastic track record and an international infrastructure, according to Chuck Johnson, Franklin's senior vice president.

19/3,K/34 (Item 14 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

01463536 Supplier Number: 41766513 (USE FORMAT 7 FOR FULLTEXT)

The Eruption of Bankruptcies: Part II: The "New" Debtor

Credit Card Management, p38

Jan, 1991

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2416

... complete and up-to-date.

Consumers have procured credit from so many sources that issuers monitoring only individual bank card accounts may not get a true picture of cardholders' financial condition. As a result, an issuer may decide to increase a credit line based solely on a cardholder's excellent payment record at his bank, not realizing that the cardholder is defaulting on other loans, Hoops says.

A MasterCard study...

19/3,K/35 (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

01166514 Supplier Number: 41329773 (USE FORMAT 7 FOR FULLTEXT)

Midsize firms save with electronic banking

MIS Week, p14 May 14, 1990

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 720

... benefit of the corporation and stock holders--that is, taking advantage of investment opportunities or lines of credit.

Monitoring the flow of funds. For example, "Hypothetical Industries" calls the bank by computer to check its ledger balance and one- and two-day float. Then HI's treasurer taps a few more...

19/3,K/36 (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

01031026 Supplier Number: 41132610

Software Revolutionizes Customer Data at Norwest

American Banker, p3

Jan 25, 1990

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

...individual departments. The software is being developed in three phases. The first phase is a **customer** information program, the second phase will allow **tracking** of deposits and **lines** of **credit** on the **data base**, and the third phase will allow the monitoring of all loan activities on the **data base**. Norwest expects to be in the final stages of testing deposit and line of credit...

19/3,K/37 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

orwhood (K) file 140. date droup frade a findustry DB

(c) 2004 The Gale Group. All rts. reserv.

12351578 SUPPLIER NUMBER: 62141268 (USE FORMAT 7 OR 9 FOR FULL TEXT)
NDFC - A PIONEERING DEVELOPMENT FINANCE INSTITUTION.

Economic Review, 30, 8, 65

August, 1999

ISSN: 0531-8955 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 3164 LINE COUNT: 00254

... present developments regarding the IPPs issue?

A. NDFC being a leading DFI with a good **track record** of managing **credit lines** from the multilateral credit institutions and having made a pioneering effort in developing a number...

19/3,K/38 (Item 2 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

11495706 SUPPLIER NUMBER: 57566059 (USE FORMAT 7 OR 9 FOR FULL TEXT) Borrowing relationships, monitoring, and the influence of loan rates.

Athavale, Manoj; Edmister, Robert O.

Journal of Financial Research, 22, 3, 341(1)

Fall, 1999

ISSN: 0270-2592 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 3328 LINE COUNT: 00282

... of credit.

Berger and Udell (1995) examine the influence of relationships on the terms of bank lines of credit extended to small firms and (unlike Petersen and Rajan (1994)) find that borrowers with longer banking relationships pay lower interest rates. Blackwell and Winters (1997) analyze a sample of 174 lines of credit and find a positive relation between the bank 's monitoring efforts and loan prices, and a negative relation between the closeness of banking relationships and...

19/3,K/39 (Item 3 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

10717662 SUPPLIER NUMBER: 53480406 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Contingent of Dundee, Angus contractors at OSEA. (Dundee and Angus Oil
Venture Group's representatives to the Offshore South East Asia event)

Offshore, 58, 11, 221(1)

Nov, 1998

ISSN: 0030-0608 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 780 LINE COUNT: 00065

... Brazil. One of the DAOVG member companies attending OSEA is Montrose-based business development consultancy, **Loc** Business Support. **Loc** has a **track record** in helping fellow DAOVG member companies establish themselves in South East Asia.

Some industry experts...

19/3,K/40 (Item 4 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

09062783 SUPPLIER NUMBER: 18807264 (USE FORMAT 7 OR 9 FOR FULL TEXT)
A plastic-poisoned retirement. (excessive use of credit cards)

Kave, Steven D.

U.S. News & World Report, v121, n18, p67(1)

Nov 4, 1996

ISSN: 0041-5537 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 747 LINE COUNT: 00058

... with a record amount of revolving debt, totaling more than \$450 billion, including balances on bank cards like MasterCard and Visa, retail store cards and bank lines of credit. According to RAM Research, a Frederick, Md., card-tracking firm, consumers are paying interest on 78 percent of that debt. And despite the card companies' numerous if temporary "teaser" offers of low interest rates, the average rate charged is between 17 and 18 percent per year.

A losing race...

19/3,K/41 (Item 5 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

08550884 SUPPLIER NUMBER: 18127084 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Clickshare adopts pay-as-you-surf plan. (Access and Payment System Internet
access software) (Brief Article) (Product Announcement)

Kerstetter, Jim

PC Week, v13, n12, p116(1)

March 25, 1996

DOCUMENT TYPE: Brief Article Product Announcement ISSN: 0740-1604

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 218 LINE COUNT: 00020

The Williamstown, Mass., startup's Access and Payment System uses a "digital calling card" process in which users establish a line of credit with the site simply by phoning the publisher. Clickshare's Web server application is then initiated when a user re-enters a site.

The system keeps **track** of a user's activity on the site, with each page having its own price...

19/3,K/42 (Item 6 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

07972224 SUPPLIER NUMBER: 17198622 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The 45-day rule: a primer for avoiding contests over collateral. (Issues in Lending)

Frazer, Douglas H.

Journal of Commercial Lending, v77, n10, p58(5)

June, 1995

ISSN: 1062-6271 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 2069 LINE COUNT: 00159

handled Loredo Enterprises, Inc., a company specializing in quality western wear. Loredo, a long-standing customer of the bank with a good track record of aggressive borrowing and timely repayment, had outstanding term loans and a substantial line of credit with Wood's bank. The bank secured its position with Loredo's property, including its accounts receivable. The dollar amount of...

19/3,K/43 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c) 2004 The Gale Group. All rts. reserv.

07672719 SUPPLIER NUMBER: 16679548 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Accounting software. (Evaluation)

Looker, Dan

Successful Farming, v93, n1, p18(3)

Jan, 1995

DOCUMENT TYPE: Evaluation ISSN: 0039-4432 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1750 LINE COUNT: 00135

... operations are using Quicken. One banker told us of a client with a \$400,000 line of credit who tracks cash expenses and receipts with Quicken, then gives those records to his accountant to generate a complete analysis.

"We considered Quicken for this farm and...

19/3,K/44 (Item 8 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

07574684 SUPPLIER NUMBER: 15889709 (USE FORMAT 7 OR 9 FOR FULL TEXT)

NationsBank, Signet gain prominence as lenders to national political parties. (make loans to Democratic and Republican parties) (Brief Article)

Nielsen, David

American Banker, v159, n214, p6(1)

Nov 4, 1994

DOCUMENT TYPE: Brief Article ISSN: 0002-7561 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 373 LINE COUNT: 00031

... line of credit was based on their underwriting and fund-raising ability, and their proven **track record** of **repayment**," Ms. Sanders said.

In 1992, the Republican National Committee borrowed only \$1 million. Committee spokeswoman...

19/3,K/45 (Item 9 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

07514591 SUPPLIER NUMBER: 15726535 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Ten ways to speed up payments. (Special Report: Banking)

San Diego Business Journal, v15, n34, p19(2)

August 22, 1994

ISSN: 8750-6890 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 647 LINE COUNT: 00050

... out, and references should be checked.

- 4. Failing to develop a credit file and continuously monitoring your customers. Record customers ' payment patterns and update phone numbers and addresses at least every six months.
- 5. Not establishing an individual line of credit for each new customer. Some suppliers assign an automatic line of credit to new

customers . However, credit lines should not be given out indiscriminately, and they should continually be scrutinized, with your predetermined...

19/3,K/46 (Item 10 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

07298351 SUPPLIER NUMBER: 15427188 (USE FORMAT 7 OR 9 FOR FULL TEXT) High-profile fiascos with derivatives point up the need for more vigilance. (Column)

Roberts, Steven M.

American Banker, v159, n109, p16(2)

June 8, 1994

DOCUMENT TYPE: Column ISSN: 0002-7561 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 3028 LINE COUNT: 00250

... for traditional lending activities, banks must have independent credit committees that are responsible for approving **credit lines** before any trading begins and **monitoring** counterparty creditworthiness on an ongoing basis.

Market risk results from adverse movements in market prices, including interest rates, exchange rates, and equity values. For options, risk elements include terms like "delta," "gamma," "vega...

19/3,K/47 (Item 11 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

07217569 SUPPLIER NUMBER: 14961512 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The name of Rose: an Arkansas thriller. (Stephens Inc. and Rose Law Firm
political power in Arkansas) (Cover Story)

Davis, L.J.

New Republic, v210, n14, p 14(9)

April 4, 1994

DOCUMENT TYPE: Cover Story ISSN: 0028-6583 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 8927 LINE COUNT: 00683

... in federal campaign funds, which, in effect, was free money. Worthen did not have to **pay** any interest on this staggering sum, but as long as it was on deposit (and as long as Worthen, with its undistinguished **track record** in the department of government deposits, managed not to lose it), the bank was free...

19/3,K/48 (Item 12 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2004 The Gale Group. All rts. reserv.

06762893 SUPPLIER NUMBER: 14606202 (USE FORMAT 7 OR 9 FOR FULL TEXT) Women's World Banking: an interview with Nancy Barry.

Howells, Cynthia

Columbia Journal of World Business, v28, n3, p20(13)

Fall, 1993

ISSN: 0022-5428 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 9655 LINE COUNT: 00718

... Third and most importantly, it can be used by the affiliate that has a strong **track record** to create a leveraged **credit line** with a commercial **bank** .

Under a "leveraged credit line" with a commercial bank, the affiliate goes to the commercial bank and says, "I've got three years of excellent repayment experience with 1,000 clients and I've got a capital fund of \$500,000. What I would like to...

19/3,K/49 (Item 13 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

06680310 SUPPLIER NUMBER: 14175841 (USE FORMAT 7 OR 9 FOR FULL TEXT) Focus on: POS systems. (point-of-sale systems)

Pobuda, Tanya

Computer Dealer News, v9, n14, p71(2)

July 12, 1993

ISSN: 1184-2369 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1374 LINE COUNT: 00108

... industry-standard architecture.

The system, accompanied by the 4690 Operating System, is capable of on-line credit card authorization, bad cheque history tracking, foreign-currency conversion and in-store processing.

IBM's involvement in the POS market has...

19/3,K/50 (Item 14 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

06479312 SUPPLIER NUMBER: 13975158 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Quest for the grail: 10 profitable trading systems.

Burke, Gibbons

Futures (Cedar Falls, Iowa), v22, n2, p38(4)

Feb, 1993

ISSN: 0746-2468 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1688 LINE COUNT: 00133

... 1978 New Concepts in Technical Trading Systems; always in the market--a reversal system. Volatile **equity** line. Longest real-time track record of listed systems. Least expensive system.

Name: Black or White

Author: Troy Staman 40435 County...

19/3,K/51 (Item 15 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

05899435 SUPPLIER NUMBER: 12280910 (USE FORMAT 7 OR 9 FOR FULL TEXT) Central bank proposes tough measures to heal economy. (Italian Banking;

Special Advertising Supplement)

McCarter, Michelle

American Banker, v157, n119, p21(2)

June 22, 1992

ISSN: 0002-7561 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1080 LINE COUNT: 00090

... to pursue a more moderate credit policy, by restricting the extension of credit and keeping **interest** rates at relatively high levels.

Italian banking executives, while concurring on the need to monitor new credit lines more carefully, dispute the notion that this policy is faultless.

Key Role for Banks
"When...

19/3,K/52 (Item 16 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

05864213 SUPPLIER NUMBER: 12177871 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Eastern Financial builds data reliability: software lessens Miami credit
union's vulnerability to crashes. (Eastern Financial Federal Credit
Union)

Sullivan, Deidre

American Banker, v157, n66, p3(1)

April 6, 1992

ISSN: 0002-7561 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 589 LINE COUNT: 00047

... services, such as the credit union's automated teller machine network, consumer loan processing, and credit - line tracking.

The data base software, however, was unable to handle the growing number of financial services being offered to...

19/3,K/53 (Item 17 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

05545581 SUPPLIER NUMBER: 11729309 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Minority businesses hampered by a lack of venture capital. (racial discrimination in lending)

Hower, Wendy

Boston Business Journal, v11, n37, p1(2)

Nov 4, 1991

ISSN: 0746-4975 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1317 LINE COUNT: 00103

... manufacturing its products, projection devices for large-screen displays.

The company has a good financial track record and a line of credit at a commercial bank, but Warde is worried.

"What I'm about to do next is risky, and I...

19/3,K/54 (Item 18 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

05505218 SUPPLIER NUMBER: 11353152 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Home-equity crunch. (marketing home equity loans) (Category Trends)

Berry, Jon Adweek's Marketing Week, v32, n39, p22(2)

Sept 23, 1991

ISSN: 0892-8274 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1487 LINE COUNT: 00110

putting their trust in consumers. "Most banks, I think, loan first on the ability to repay a loan, second on the consumer's credit history , and third on equity, " says Donald Grigley, senior vice president for consumer credit financing for Connecticut National Bank in Hartford. His bank considered reducing credit lines . Instead, it is stepping up monitoring of credit-card and car loan defaults and other warning signs to catch individual equity - line holders before they get into trouble. "Equity doesn't make payments," says Grigley. "Income does...

19/3,K/55 (Item 19 from file: 148) DIALOG(R) File 148: Gale Group Trade & Industry DB

(c) 2004 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 11493151 05495367 (USE FORMAT 7 OR 9 FOR FULL TEXT) Tone Loc expands vision on new set.

Nelson, Havelock

Billboard, v103, n44, p22(1)

Nov 2, 1991

ISSN: 0006-2510 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 638 LINE COUNT: 00045

things as his neighborhood, females, and marijuana. "I did what makes me happy on this record , yet I still do some of what makes other people happy," he says. "Like | Fatal Attraction' is in the style of | Wild Thing.'"

With that smash now part of pop history , the idea behind campaigns designed by Delicious Vinyl is to gain Loc renewed visibility following...

19/3,K/56 (Item 20 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

04820108 SUPPLIER NUMBER: 08873768 (USE FORMAT 7 OR 9 FOR FULL TEXT) My kingdom for a horse. (nationwide barter network)

Neimark, Paul

Executive Female, v13, n4, p32(3)

July-August, 1990

ISSN: 0199-2880 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1626 LINE COUNT: 00124

fee is charged on a monthly basis to cover statement mailings. Monthly statements not only \mbox{track} your own \mbox{credit} \mbox{line} , provide accurate tax $\mbox{records}$. At the end of the year, a statement printout is attached to a 1099 form...

19/3,K/57 (Item 21 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

04167553 SUPPLIER NUMBER: 08157927 (USE FORMAT 7 OR 9 FOR FULL TEXT) Bumping up against biases.

Tankoos, Sandra Rich

Executive Female, v12, n6, p48(1)

Nov-Dec, 1989

ISSN: 0199-2880 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 985 LINE COUNT: 00072

... is money in the bank no matter who is at the other end of the **payment**. And yet, despite the impressive **track records** of women entrepreneurs, we continue to bump up against ingrained biases. All too often we...

19/3,K/58 (Item 22 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

03333498 SUPPLIER NUMBER: 06250837 (USE FORMAT 7 OR 9 FOR FULL TEXT) Financial Innovations: the potential danger of high-risk ventures. (company profile)

Business Atlanta, v16, n11, p48(2)

Nov, 1987

DOCUMENT TYPE: company profile ISSN: 0192-0855 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 1017 LINE COUNT: 00079

... assets and what we sold was in our heads -- our knowledge and experiences," Boyd says. " Banks don't take to mental collateral too well."

Now that the company has a **track record** , however, it has established **lines** of **credit** based on accounts receivable.

In a three-pronged attack, the partners set out: Armistead hit the fee- paying speakers' circuit with motivational speeches; Bramlett developed target markets and sold financial services contracts; and...

19/3,K/59 (Item 23 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2004 The Gale Group. All rts. reserv.

01890694 SUPPLIER NUMBER: 02886823 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Machine tool financing - where the money's at, and how you can get it.

Weimer, George A.

Iron Age, v226, p59(6)

Aug 19, 1983

ISSN: 0021-1508 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 4867 LINE COUNT: 00388

... that score, however, I was wrong. All we had was a solid product idea--no track record, no credit lines, and no one among the bankers we approached knew anything about machining. We could get...

19/3,K/60 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

00881167

Integrating credit management into financial planning can improve a company's liquidity.

Credit & Financial Management March, 1983 p. 28-30+1

Expedient and monitored customer credit and quick collection decreases risk among suppliers, facilitates financing efforts and helps

insure liquidity. Outstanding accounts cost money at today's high interest rates. There are 3 areas of responsibility within credit management: granting and monitoring credit lines for the customers, security measures including contacts to the managements of foreign exchange and cash, and acquisition and...

19/3,K/61 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01588073 SUPPLIER NUMBER: 13483860 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Budget bookkeeping for Windows. (Peachtree Software Inc.'s Peachtree
Accounting for Windows 5.0, Computer Associates International Inc.'s
ACCPAC Simply Accounting 2.0, Teleware Inc.'s M.Y.O.B. 3.0, DacEasy
Inc.'s Instant Accounting; Microsoft Windows) (includes related articles
on personal finance software, MS-DOS accounting packages, accounting
jargon) (Software Review) (Software) (Evaluation)

Kawamoto, Wayne

Computer Shopper, v13, n4, p518(5)

April, 1993

DOCUMENT TYPE: Evaluation ISSN: 0886-0556 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 4364 LINE COUNT: 00349

... s time to reorder. It also tracks credit lines and lets you know if a **customer** exceeds a preset credit limit. For security, there are four levels of password protection to limit access to the main program and to various **journals**.

The latest version of Simply Accounting (2.0) supports Windows' Dynamic Data Exchange (DDE) and...

19/3,K/62 (Item 1 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

03916053 Supplier Number: 50134836 (USE FORMAT 7 FOR FULLTEXT)

TECHNOLOGY CORNER

Corporate EFT Report, v18, n8, pN/A

April 29, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 489

... million to \$400 million in annual revenue. The software features standard cash management functionality including: bank polling of balances and transactions; bank relationship management; cash transactions entry; cash forecasting; electronic funds transfer with interfaces to banks; automated reconciliation of bank data; and a standard general ledger interface to a spreadsheet file. Ca\$h Manager customers also can select from three optional modules. The short-term investments module handles the tracking...

19/3,K/63 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

02910505 Supplier Number: 45916757 (USE FORMAT 7 FOR FULLTEXT)

INCREASED ACCESS TO SYSTEM CAN HELP ACCOUNT MONITORING

Credit Risk Management Report, v5, n22, pN/A

Nov 6, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 329

... the last review. Credit grantors use WEB for risk management to determine account closures and **credit** line reductions. Accounts can be **monitored** on a monthly, quarterly, semi-annual or annual basis.

ITS allows Trans Union to match account holders against its **database** and find credit information associated with the names and addresses provided by the lending institution...

19/3,K/64 (Item 3 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

02245011 Supplier Number: 44287843 (USE FORMAT 7 FOR FULLTEXT)

SLANTS & TRENDS

Urban Transport News, v21, n25, pN/A

Dec 9, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 368

... in interest costs, Pena said. The second part allows WMATA to secure a \$600 million **credit line** for fast **track** construction of the agency's rail line.

THIS IS WHAT President Clinton means by reinventing government," Pena said. "The federal government is building partnerships and taking advantage of lower interest rates."

WMATA ISSUED \$997 million in federal guaranteed bonds between 1972 and 1975. WMATA and the...

19/3,K/65 (Item 4 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

01343308 Supplier Number: 41606155 (USE FORMAT 7 FOR FULLTEXT)

Women, minority marketers face financing barriers

Gas Daily, pN/A Oct 11, 1990

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 300

... the marketer noted. Because his company is new, he said, it doesn't have the **track** record the **banks** want to set up a big **line** of **credit**

A panel at the WMBE conference here yesterday suggested escrow accounts as alternatives to letters of credit. In simple terms, the buyer would deposit the payment for the gas into an escrow account. The bank would see that the producer and others involved in the deal were paid and then disburse the remaining funds to the marketer.

But with escrow accounts, in-house...